



Flatbush Food Co-op

2018

ANNUAL REPORT

OUR MISSION

FLATBUSH FOOD CO-OP EXISTS SO THAT PEOPLE IN OUR COMMUNITY HAVE A THRIVING COOPERATIVELY OWNED RETAIL BUSINESS PROVIDING:

- Products and services that promote personal and environmental well being that are:
 - Organic and natural
 - Produced using sustainable agricultural practices
 - Produced in ways that treat workers fairly and ethically
- Opportunities for varying levels of participation by our members
- A work environment that involves and empowers employees
- A positive, respectful shopping environment that is accessible to all
- Education about cooperation, health, nutrition and environmental issues

A MESSAGE FROM YOUR BOARD

As we reflect on another successful year at the Co-op, we recognize the important role that you, our member-owners have played in our achievements. The Flatbush Food Co-op exists to serve our community, and we have grown for 42 years because of you and your support. You have helped to keep us strong through your continued loyalty to our store, your engagement as a member-owner and your participation in activities such as our Annual Meeting today.

Our business has once again had a profitable year, and we want to express our deep appreciation to all our staff who work tirelessly to support our mission. Again, this year, the Board decided to return a portion of our profit to our member-owners in the form of a patronage dividend. We have retained the remainder of our profits as an investment in the health and growth of our community-owned business, supporting projects such as the store remodel currently underway. In addition to sharing in the profits, our member-owners have collectively supported close to 70 employees (primarily from this neighborhood) with good jobs with benefits and a minimum starting wage of \$15/hour. We have also donated to many other organizations that are aligned with our mission.

Along with being a successful business, the Co-op is a wonderful association of people. The Board values any opportunity to talk directly with our member-owners, and, this year, we especially enjoyed our Clearwater Sail, Community Day, pot-lucks and brunches for new members. We hope you will join us at gatherings in the upcoming year. Meanwhile, please take a moment to read through the rest of this annual report so you can learn about some of our accomplishments this year. Thank you again for your contributions to our success.





Co-op Community Day



Spring Plant Swap

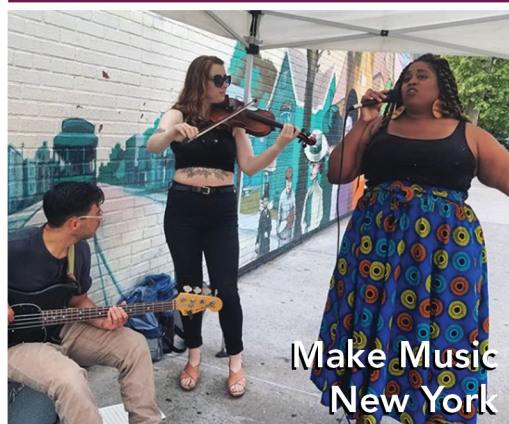


Staff Appreciation Party



School Tour

74 EVENTS AND DEMOS ATTENDED OR HOSTED



Make Music New York



Flatbush Frolic



Member Potluck



Clearwater Sail

The 7 Cooperative Principles



Voluntary
& Open
Membership



Democratic
Member
Control



Member
Economic
Participation



Autonomy &
Independence



Education,
Training &
Information



Cooperation
Among
Cooperatives



Concern
For
Community

17.3

MILLION IN SALES

786

NEW MEMBERS

\$297,000⁺

DISTRIBUTED IN
PATRONAGE DIVIDENDS

3,500⁺

MEMBER-OWNERS
RECEIVED DIVIDENDS

\$83

AVERAGE DIVIDEND

WE SOLD OVER **\$1.4M**
IN PRODUCTS MADE BY
OTHER CO-OPS!

OVER
450

LOCAL PRODUCERS
SUPPORTED

OVER
1.8M

OF LOCAL
PRODUCTS SOLD

OVER
4.3M

OF ORGANIC
PRODUCE SOLD

OVER
692K

OF FAIR TRADE
PRODUCTS SOLD

OUR MINIMUM
STARTING WAGE WAS RAISED TO
\$15/HR

19% OF STAFF
HAVE BEEN EMPLOYED BY THE CO-OP
OVER **10 YEARS**

OVER **4 TONS OF**
ELECTRONICS WERE
SAVED FROM LANDFILLS
BY OUR E-WASTE EVENTS

EMPLOYEE BENEFITS

EMPLOYEE DISCOUNT

PAID SICK TIME

PAID VACATION &
HOLIDAY TIME
(FULL-TIME EMPLOYEES)

MEDICAL, DENTAL, VISION
& TRANSIT BENEFITS
(FULL-TIME EMPLOYEES)

401K PLAN WITH COMPANY
MATCHING

BIRTHDAY GIFT!

IN 2018 WE DONATED OVER **\$24,500** IN MONETARY AND IN-KIND DONATIONS TO

Brooklyn for Peace
Brooklyn Solid Waste Advisory Board
B'ShERT
Bushwick Food Co-op
CAMBA
CaribBEING
Church Ave BID Street Fair
City Harvest
Community Board 14 Youth Conference
Cortelyou Early Childhood Center
Cortelyou Road Merchants Association
Cooperative Development Foundation
Disaster Recovery Fund
Cooperative Food Empowerment Directive
East Midwood Jewish Center
Fiske Terrace Neighborhood Association
Flatbush Artists
Flatbush Development Corporation
Flatbush-Tompkins Congregational Church
Food Co-op Initiative

Get Fit Brooklyn Health Fair
Grace Chorale of Brooklyn
Greene Hill Food Co-op
Howard Bowers Fund
Kingsborough Community College
Foundation
Maa Sa Akhi Performing Arts Academy
Mathieu Eugene Turkey Drive
Northeast Organic Farming Association of New York
Prospect Park Alliance
PS 139
PS 245
PS 249
PS 315
Rehoboth SDA Church
Sevenanda Food Co-op
Shir Chadash: The Brooklyn Jewish
Community Chorus
Theatre of the Oppressed NYC
Trinbago Progressive Association
Yes, Femme!

With 144 other food co-ops we make up National Co-op Grocers, a business services cooperative for retail food co-ops across the US. With competition growing in natural and organic foods retailing it's been increasingly important for food co-ops to work together, support each other, and share resources and education. While our co-op is an independent business, as part of NCG we are able to take advantage of the combined buying power and resources of many co-ops working together, and can ultimately offer more value to our member-owners and shoppers and collectively support each other. As members of NCG, we are able to assist in their work on "advocacy for a sustainable food system, fair treatment of people and a healthy environment", including support for Seed Matters, which advocates to protect crop genetic diversity, the National Organic Coalition, the Women, Food, and Agriculture Network, and the Just Label It! Campaign for required GMO labelling. Additionally, NCG maintains the Co+op Forest, planted in a formerly deforested region of the Peruvian Amazon, in partnership with organic farming cooperatives.

Flatbush Food Co-op is also a member of other Co-ops, such as:
Mid-Atlantic Food Cooperative Alliance
Neighboring Food Co-op Association
National Co-op Business Association
Frontier Natural Products Co-op
and the Shared Capital Cooperative.

We also sell products from farmer and worker cooperatives such as Organic Valley, Real Pickles, and Equal Exchange!

16th Street Cooperative Corporation

Summary Statement

For Fiscal Year Ending 2018

Statement of Operations	2018 - 2017	2017 - 2016
Net Sales	\$ 17,211,370	\$ 17,194,790
Less: Cost of Goods Sold	(10,716,497)	(10,875,946)
Gross Profit	6,494,873	6,318,844
Less: Operating Expenses	(5,105,791)	(5,148,747)
Income From Operations	1,389,082	1,170,097
Add: Other Income and Expense	125,510	97,211
Income before taxes - see note 1	1,514,592	1,267,308
Less: Provision for taxes	(411,246)	(374,975)
Net Income	\$ 1,103,346	\$ 892,333
Balance Sheet		
Total Current Assets	\$ 7,263,960	\$ 6,105,215
Fixed Assets, net	1,537,471	1,704,199
Total Other Assets	296,941	276,326
Total Assets	\$ 9,098,372	\$ 8,085,740
Total Current Liabilities	\$ 1,313,967	\$ 1,192,389
Total Member Equity	7,784,405	6,893,351
Liabilities and Member Equity	\$ 9,098,372	\$ 8,085,740

Note 1: Income before taxes is the basis for the patronage calculation